



## Intel® ESAA Newsletter - October 2009

### Coming Soon: VMware vSphere\* 4 from Intel

Beginning in early November, VMware vSphere 4 software licenses will be available to Intel resellers at discounted pricing when purchasing an Intel® Server Board or System through Intel's existing worldwide distributor network. This enhanced relationship expands on the pass-through system certification benefits available to companies' longstanding strategic relationship. Learn more at [www.vmware.com/go/intelreseller](http://www.vmware.com/go/intelreseller). Get more information how to order here: [http://www.esaa-members.com/app/webroot/marketing\\_docs/VMware%20vSphere%20from%20Intel\\_ProductBrief.pdf](http://www.esaa-members.com/app/webroot/marketing_docs/VMware%20vSphere%20from%20Intel_ProductBrief.pdf)

### SC09 – Coming Soon

Super Computing is the International Conference for HPC, networking, storage, and analysis. SC09 will held in Portland, OR from November 14-20, 2009 and Intel Corporation has 1200 guest passes to distribute to our customers. Learn more about the event: <http://sc09.supercomputing.org/> Want to attend for free? Send an e-mail to [Madhu.Bramharouthu@intel.com](mailto:Madhu.Bramharouthu@intel.com).

### Get Intel® Flex+ Points for Recipe Downloads!

Through November 15, 2009, Intel Flex+ program members in North America can get 10 Flex+ points when they download a recipe for Intel® Server Board S3420GP: <http://www.intel.com/go/flex/> See all Intel® Server Board S3420GP recipes: <http://www.esaa-members.com/index.php/pages/recipeGroupList/2>

### New Recipes Posted: October

26 Intel® Server Board S3420GP recipes

29 Intel® Server System SR2612UR recipes

First Intel® Server System SR1680MV recipe posted

Enhanced VMware vSphere 4 ESX recipe for Intel® Modular Server MFS5520VI

Don't miss an update – get the Intel ESAA recipe RSS feed! <http://www.esaa-members.com/index.php/pages/rssFaq>

### Intel® ESAA Partner News:

#### **Support Physical Environments with Virtualization and Cloud Computing Solutions from Doyenz and Intel – Download the Recipe Today and receive a \$10 Starbucks Gift Card!**

Last month we told you about Doyenz, one of Intel's newest ESAA members, who offers a virtualization and cloud-based managed service platform for delivering offsite disaster recovery and failover in the cloud for small and mid-sized business. Doyenz now offers Intel resellers the flexibility to extend their offsite storage solution with a recipe to support physical environments as well. Their new partnership with StorageCraft gives resellers access to an affordable backup, disaster recovery and migration service from onsite to the cloud for their SMB clients. End customers or resellers can replicate point-in-time backup images created using StorageCraft ShadowProtect and transfer them to the cloud with the Doyenz ShadowCloud platform. As a result, Intel resellers can drive even more server sales, lower deployment costs, and deliver better ROI to their customers. Download the recipe today and receive a \$10 Starbucks gift card! <http://www.intel.com/go/esaa>

#### **Red Hat's Middleware Adds Security Certification**

Red Hat's Data Services Platform, specifically MetaMatrix 5.5.3, has achieved Common Criteria certification at Evaluation Assurance Level (EAL) 2. This is a significant milestone for Red Hat's data services solutions. Recognized in 25 countries, the Common Criteria certification for MetaMatrix 5.5.3 shows that the solution complies with worldwide information security standards of IT products and information systems. Learn more: <http://press.redhat.com/2009/10/08/red-hats-middleware-adds-security-certification/>

### **Red Hat and Microsoft Expand Virtualization Interoperability Options**

In response to customer demand for interoperability in their IT environments, Red Hat and Microsoft have completed testing and validation for mutual customers using server virtualization. Red Hat customers can now deploy fully supported virtualization environments that combine Microsoft Windows Server and Red Hat Enterprise Linux. Microsoft products certified on Windows Server and Red Hat products certified on Red Hat Enterprise Linux are also supported in these heterogeneous virtualized environments, providing customers with increased deployment choice and flexibility.

The completed certifications include:

- Validation of Red Hat Enterprise Linux 5.4, using the Kernel Virtual Machine (KVM) hypervisor, with Windows Server 2003, 2008 and Windows Server 2008 R2 guests
- Certification of Windows Server 2008 Hyper-V, Microsoft Hyper-V Server 2008, Windows Server 2008 R2 Hyper-V and Microsoft Hyper-V Server 2008 R2 host with Red Hat Enterprise Linux 5.2, 5.3 and 5.4 guests

For more information, visit [www.redhat.com/promo/svvp](http://www.redhat.com/promo/svvp).

### **Intel and Univa Host Cloud Best Practices Webinar**

Intel and partner Univa UD hosted a live webinar on "Best Practices for Delivering Cloud Services" on October 8, 2009 to provide insights and best practices on cloud-based IT service delivery. Experts from Intel, Univa and Diamond Management and Technology Consultants led the session, addressing lessons learned in both strategic planning and execution phases of cloud service delivery, presenting valuable tips and discussing experiences in a highly interactive forum. The webcast also presented the latest requirements that end users are demanding. This is a must-see event for directors or executives responsible for application delivery and other services at leading service providers, telecommunications companies, hosting providers, or web ISVs looking to offer applications in a SaaS model. For more information, visit [http://univaud.com/about/news/press\\_2009/10052009.php](http://univaud.com/about/news/press_2009/10052009.php)

### **Astaro releases version 7.5 of the Astaro Security Gateway**

Astaro officially released version 7.5 of the Astaro Security Gateway today. The new version of the Unified Threat Management product includes several enhancements such as an improved Intrusion Protection Engine, multicast support, and real-time bandwidth monitoring capabilities. Many of the new features included in this new version were included in the release due to user feedback on Astaro's new Feature request site. More details about the new version can be found in the press release:

[http://www.astaro.com/newsroom/press\\_releases](http://www.astaro.com/newsroom/press_releases)

### **Managed Services, Added Revenue with SyAM Software**

Site Manager from SyAM Software enables remote management of Intel servers from any browser, Internet or WAN connection. No VPN, routing or negotiating firewalls is required to access all of your customer's remote locations. In addition to providing centralized, real-time dashboard ticketing, reporting and tracking, Site Manager proactively manages your customers' systems from anywhere in your network operations center while preserving the operational and intellectual integrity of your customers' IT assets. Learn more: <http://syamsoftware.com/main/products/sitemgr.php>

### **Going to an Intel Channel Conference? Make A New Friend at Citrix!**

Citrix is a proud sponsor of the Intel Channel Conference events. At select cities in North America, you'll have the opportunity to meeting with Citrix representatives and learn about our ESAA validated solutions. We're looking forward to meeting with you and discussing potential joint opportunities. Contact the Citrix team to schedule an onsite meeting: [intelalliance@citrix.com](mailto:intelalliance@citrix.com)

### **Citrix Solutions at Intel Technical Solutions Training**

Planning to participate in an upcoming Technical Solutions Training Lite course? If so, you'll have the opportunity to work with Citrix solutions! Citrix has worked with the TST team to feature and provide Citrix XenApp Fundamentals and Citrix XenServer in your system builds. These training courses will be hosted at various Intel Channel Conference events. Contact the Intel Channel Training team to locate an upcoming training course near you: [karl.h.moreland@intel.com](mailto:karl.h.moreland@intel.com)

### **Open-E's NEW DSS V6 (Data Storage Server)**

Open-E's NEW DSS V6 (Data Storage Server) is an all-in-one IP, Fibre Channel and Infiniband storage operating system offering NAS, iSCSI and FC functionality in a single application with enhanced management and superior reliability. The DSS V6 is designed with both the simplicity and ease-of-use

demanded by SMB users, and the advanced features required by Enterprise users. The trial version will enable you to test all of the DSS software features including file sharing, automatic failover for high availability, snapshot copy for backup and volume replication for disaster recovery. The Free Trial supports 120TB and can be used for up to 60 days: <http://www.open-e.com/products/>

#### **Don't Miss Out on the Action – Become a StorMagic Partner Today!**

StorMagic has recently garnered a number of recognitions in the reseller press, including Top 20 Storage Products from VMworld and 2009 Emerging Virtualization Vendors: <http://www.crn.com/> So why should you be left behind? Become a StorMagic partner today and drive a higher percentage of sales and profits from our innovative technology, SvSAN. What does this mean for you? Well, let's start with the fact that High Availability is the #1 driver for virtualization in the SMB market. The SvSAN solution gives your customers a robust Virtual SAN with High Availability without having to buy an external SAN. The market for SvSAN is new and emerging with plenty of scope for revenue. Additionally, you can expand your opportunity to sell advanced VMware products and associated services. StorMagic allows you to combine a consultative approach along with the ability to provide a product for maximum revenue. Not only can you provide consulting for business continuity, you can provide a full solution that delivers business continuity for your customers. Start today by applying for StorMagic Partnership: <http://www.stormagic.com/resellers.php>

#### **Novell SUSE Linux Enterprise Server Promotions - Limited Time Offer**

Check out these amazing promotions, and take advantage of this chance to improve the security and manageability of your Linux environments at some very deep discounts. **Hurry—offers end on October 31.**

Security Offering: Privileged User Manager: 25% discount on a 1 year subscription:

[http://www.novell.com/promo/xsell/sles\\_pum.html](http://www.novell.com/promo/xsell/sles_pum.html)

Linux Management Offering: ZENworks Linux Manager: 50% discount on the license:

[http://www.novell.com/promo/xsell/sles\\_zlm.html](http://www.novell.com/promo/xsell/sles_zlm.html)

SUSE Linux Enterprise Mono Extension: First time support for .NET:

<http://www.novell.com/promo/xsell/mono.html>

SUSE Linux Enterprise Management Pack for System Center Operations Manager: Evaluation Version available:

<http://www.novell.com/products/sle-management-pack/>

PlateSpin Recon: 30 PlateSpin Recon server days free with each SLES subscription:

<http://www.novell.com/media/media.php?media=platespin-recon-introductory-demo>

Xen-based server virtualization in SUSE Linux Enterprise Server 11 is free:

<http://www.novell.com/products/server/virtualization.html>

PlateSpin Migrate: 50% discount with each SLES subscription:

<http://www.novell.com/media/media.php?media=platespin-recon-migrate-migrating-critical-workloads-demo>